

Review article

Barriers to Innovation: A Systematic Literature Review*

Barreras a la innovación: una revisión sistemática de la literatura

- Ángela Viviana Ordoñez-Gutiérrez**
- Alberto Méndez-Morales***
- Milton M. Herrera****



^{*} This study was funded by the Office of the Vice President for Research of Universidad Militar Nueva Granada through the project INV-ECO-3457 *Obstáculos empresariales para la innovación en Colombia. Una mirada desde el proceso* and the scientific initiation project PIC-ECO-3613 *Barreras a la innovación empresarial. Una revisión de la literatura.*

Received: November 14, 2022 Accepted: January 12, 2023

How to cite / Cómo referenciar

Ordoñez-Gutiérrez, Á. V., Méndez-Morales, A., & Herrera, M. M. (2023). Barriers to Innovation: A Systematic Literature Review. *Trilogía Ciencia Tecnología Sociedad*, *15*(29), e2614. https://doi.org/10.22430/21457778.2614

^{**} Universidad Militar Nueva Granada, Bogotá, Colombia. Email: est.angela.ordonez@unimilitar.edu.co

^{***} Tecnológico de Monterrey, Mexico Čity, Mexico. Email: <u>amendez@tec.mx</u>

^{****} Universidad Militar Nueva Granada, Bogotá, Colombia. Email: milton.herrera@unimilitar.edu.co

Abstract: There are multiple barriers for firms to effectively carry out innovation processes. According to the Oslo Manual, these barriers can be cost-, knowledge-, or market-related. However, recent literature has shown that, in addition, there are other barriers that also prevent firms from achieving successful innovations. This paper presents a systematic literature review of publications on this topic indexed in Scopus and published between 2019 and 2022. Its main objective was to describe the trends in the literature on barriers to innovation published in recent years, especially in English. The results show that the traditional definition of barriers to innovation is evolving—from the logic of the Oslo Manual towards another more comprehensive notion of said barriers that considers that they affect not only technological innovation but also environmental and social innovations. Additionally, we found that small and young firms, as well as those operating in developing countries, have a greater perception of facing barriers to innovation. This paper contributes especially to decision makers and researchers who seek to propose solutions for firms to overcome barriers to innovation.

Keywords: Barriers to innovation, social innovation, environmental innovation, developing countries.

Resumen: existen múltiples barreras para que las empresas realicen efectivamente procesos de innovación. Estas barreras, según el Manual de Oslo, se agrupan en financieras, de conocimiento y de mercado. Sin embargo, en años recientes la literatura ha mostrado que, además de estas tipologías de barreras, existen otras que también impiden a las compañías alcanzar innovaciones exitosas. En este documento se realizó una revisión sistemática de la literatura para publicaciones en Scopus entre 2019 y 2022, y que tuvo como principal objetivo entender cuáles son las tendencias en investigación frente a las barreras en innovación en los últimos años, especialmente para la literatura en inglés. Los resultados mostraron que la visión tradicional de las barreras a la innovación está evolucionando desde la lógica del Manual de Oslo hacia otra en donde se genera una forma más incluyente de dichas barreras y en la que se demuestra que no solo la innovación tecnológica, sino también las innovaciones ambientales y sociales, se ven afectadas por dichas barreras. Adicionalmente, se encontró que las pequeñas y jóvenes empresas, así como las que operan en países en vía de desarrollo, son las que tienen una mayor percepción de enfrentar barreras a la innovación. Este artículo contribuye especialmente a los tomadores de decisiones y a los investigadores que buscan plantear soluciones para que las empresas se sobrepongan a las barreras a la innovación.

Palabras clave: barreras a la innovación, innovación ambiental, innovación social, países en vía de desarrollo.

INTRODUCTION

In recent years, innovation studies have become a fundamental component of the research programs of almost every business and economics school worldwide (Spanjol et al., 2023). These studies have established that innovation plays a leading role in the development of economies and firms, as well as in the economies' transition to sustainable systems (Hashimy et al., 2021; Kihombo et al., 2021; Herrera & Trujillo-Díaz, 2022).

Thus, it is clear that firms and the regions where they are located should strive to achieve better innovation outcomes that translate into more significant amounts of intangible assets within firms (Cardozo-Torres et al., 2021; Cuellar et al., 2022). However, there are glaring disparities among regions in terms of investment in science, technology, and innovation (STI) (Méndez-Morales et al., 2022), which can be explained by a variety of factors, such as public policies or the propensity of firms to innovate (Méndez-Morales & Yanes-Guerra, 2018; Méndez-Morales & Muñoz, 2019).

This propensity to innovate is high when firms do not encounter management obstacles. However, they usually perceive that many impediments prevent them from carrying out innovation projects and, therefore, obtaining innovative outcomes. Among the most common obstacles that firms face when introducing innovations are cost, knowledge, and market barriers (D'Este et al., 2012; Pellegrino, 2018).

Cost barriers are typically related to the lack of resources inside or outside the firm, ultimately preventing it from investing highly in its innovation projects (Méndez-Morales, 2019; Anzola Morales et al., 2019). Knowledge barriers, in turn, are related to the impossibility for firms to hire qualified personnel, the lack of knowledge of market rules, and the lack of information on the innovations to be introduced in the firms' processes and products (Abubakar et al., 2019; Torres de Oliveira et al., 2021). For their part, market barriers refer to the obstacles firms face that, despite having developed innovative products and processes, cannot bring them to the market, thus yielding no return on investment and discouraging innovation (Torres de Oliveira et al., 2021).

Although the study of barriers to innovation is widespread, it was impossible to find systematic literature reviews on this topic, especially in Spanish. Consequently, the question addressed in this paper is: What are the existing research trends and future research directions for the barriers to innovation? In other words, this study aims to provide a systematic literature review of the barriers that prevent firms from achieving the desired outcomes in their innovation projects.

This paper is organized as follows: The first section defines the barriers to innovation according to the Oslo Manual to understand them from a traditional point of view. The following section describes the methodology employed to identify the relevant literature. The subsequent section analyzes and discusses the different types of barriers to innovation from various perspectives and groupings. The final section concludes the study and proposes future lines of research.

Defining barriers to innovation in the Latin American context

Barriers to innovation according to the Oslo Manual

The Oslo Manual is a methodological document that serves as the basis for designing innovation business surveys in much of the world (Organisation for Economic Cooperation and Development [OECD] & Eurostat, 2018). This document defines barriers and obstacles to innovation as follows:

An innovation barrier prevents a non-innovative firm from engaging in innovation activities or an innovation-active firm from introducing specific types of innovation. Innovation obstacles increase costs or create technical problems, but are often solvable (OECD & Eurostat, 2018, p. 160).

It follows from the above definition that barriers to innovation are those problems that prevent a firm or group of firms, whether innovative or not, from successfully carrying out their research, development, and innovation (R&D&I) projects. Firms encounter such barriers or constraints as they intend to run their projects. These barriers are typically classified in the literature using a homogeneous system that goes back to the first studies on barriers to innovation (Arundel, 1997; Baldwin & Lin, 2002; Mohnen & Rosa, 2002).

The studies on the barriers to innovation have one thing in common: they use the innovation surveys of the countries under study—which are based on the Oslo Manual—to determine whether there is statistical validity in the relationship between specific characteristics of firms at the micro level and firms' assessment of these barriers. That is, whether firms' characteristics correlate with specific groups of barriers or constraints to innovation. These studies produced a large number of papers that, using econometric techniques, tried to prove that barriers, indeed, moved firms away from innovative projects and outcomes, especially in European countries (Abazi-Alili et al., 2016; Blanchard et al., 2013; Galia & Legros, 2004; lammarino et al., 2009; Silva et al., 2008; Madrid-Guijarro et al., 2009; Méndez-Morales, 2013; Ocampo-Wilches et al., 2020; Segarra-Blasco et al., 2008; Tourigny & Le, 2004).

According to the literature, barriers to innovation can be grouped into three types: cost, knowledge, and market factors. Each type of barrier affects the innovation outcome in different ways and at different stages of the innovation process (D'Este et al., 2012).

Cost barriers affect the cash flow of organizations, either internally or externally. According to Wrålsen et al. (2021), these cost factors can be defined as challenges to financial viability and lead to investors' uncertainty when entering the business. Cost barriers typically include poor cash flow, lack of external resources (e.g., banks, partners), high cost of introducing innovations, and low profitability. The results of innovation surveys in countries such as Argentina, Colombia, Chile, Paraguay, and Uruguay show that cost barriers significantly impact firms, as shown in Table 1.

Table 1. Cost barriers in Latin America

Country	Survey year	High cost	Profitability	External funding	Internal funding
Argentina	2016	52.3%	28.3%	45.5%	ND
Colombia	2017	ND	15.6%	13.8%	18.3%
Chile	2016	77.8%	ND	71.7%	76.6%
Paraguay	2016	ND	43.3%	38.6%	35.4%
Uruguay	2016	ND	69.6%	62.6%	ND

Source: authors' calculations based on Vargas, Guillard et al. (2022).

The data collected by Vargas, Guillard et al. (2022) vary considerably across countries, partly because of differences in data collection methodologies from region to region. Nevertheless, the data for all countries indicate that cost barriers are significant obstacles for firms to innovate.

For their part, knowledge barriers can be defined as the lack of information on the market, competitors, collaborators, technology, and innovation policies and incentives, either among employees or within the firm's processes, that keep the firm from producing innovation outcomes (D'Este et al., 2012; Roberts et al., 2021). Table 2 shows the proportion of firms in each country that reported that knowledge barriers prevented them from innovating.

Table 2. Knowledge barriers in Latin America

Country	Survey Year	Lack of cooperation	Qualified personnel in the firm	Qualified personnel in the country	Information on the market	Information on technology
Argentina	2016	ND	26.7%	ND	ND	ND
Colombia	2017	13.1%	14.7%	ND	14.4%	13.2%
Chile	2016	72.2%	75.5%	ND	73.2%	74.8%
Paraguay	2016	ND	44.3%	52.4%	28.1%	27.9%
Uruguay	2016	58.7%	54.0%	ND	59.8%	61.1%

Source: authors' calculations based on Vargas, Guillard et al. (2022).

Market barriers, in turn, can be defined as those obstacles that prevent firms from bringing their innovations to the market and, therefore, keep firms from achieving their innovation outcomes. These barriers include, among others, inadequate national intellectual property policies, uncertain demand, lack of public policies to foster innovation, a market dominated by large and traditional firms, small market size, and sectoral technological dynamics (D'Este et al., 2012; Sulikashvili et al., 2021). Table 3 shows the behavior of these barriers in Latin America.

Table 3. Market barriers in Latin America

Country	Survey year	Intellectu. property system	Market uncer.	Gover.	Market dominance	Market size	Lack of regulation
Argentina	2016	ND	ND	ND	ND	ND	ND
Colombia	2017	12.0%	18.1%	ND	ND	ND	12.3%
Chile	2016	ND	75.4%	ND	74.0%	ND	62.9%
Paraguay	2016	19.0%	41.9%	53.8%	47.1%	46.6%	ND
Uruguay	2016	45.7%	64.3%	ND	ND	71.7%	ND

Source: authors' calculations based on Vargas, Guillard et al. (2022).

Although using different measurement methods precludes a direct comparison of the survey results, it is possible to observe that firms in these countries have been affected by the barriers to innovation.

Using innovation surveys based on the Oslo Manual provides valuable information for measuring barriers to innovation. However, not all barriers are addressed in the surveys, as it is impossible to have a complete inventory of the barriers faced by firms in different countries. Consequently, it is essential to consider that other data collection methods, such as case studies, are also helpful in analyzing these barriers. Similarly, understanding how firms perceive barriers to innovation outside the logic of the Oslo Manual is essential to determine how they face them and what strategies they adopt to overcome them.

Thus, the purpose of this study is to contribute to the understanding of how the literature has addressed the barriers to innovation in recent years outside the framework of the Oslo Manual. In addition, it aims to provide a new perspective, different from the traditional approach that typically relies on microdata from innovation surveys to conduct econometric studies.

METHODOLOGY

The systematic literature review was conducted in the Scopus database and included openaccess peer-reviewed documents published between 2016 and 2021. Initially, different combinations of keywords were used to search for results in the field of business and economics. Subsequently, due to the large number of retrieved documents (634), the search criteria were refined to include only documents published between 2019 and 2021. The search string employed in the systematic literature review is as follows:

TITLE-ABS-KEY (barriers AND innovation OR research & development OR obstacles) AND (LIMIT-TO (SUBJAREA, "BUSI") OR LIMIT-TO (SUBJAREA, "ECON")) AND (LIMIT-TO (PUBYEAR, 2021) OR LIMIT-TO (PUBYEAR, 2020) OR LIMIT-TO (PUBYEAR, 2019) AND (LIMIT-TO (OA, "all").

Using this search key, 370 documents were retrieved. Each document's abstract was carefully reviewed to identify literature on the barriers to innovation that did not necessarily rely on

innovation surveys based on the Oslo Manual—which is the typical approach in the existing literature. Table 4 shows the number of documents per year that were found using the proposed search string.

Table 4. Number of identified publications

Year	Titles
2019	132
2020	129
2021	109
Total	3 <i>7</i> 0

Source: authors' analysis based on Scopus.

After the abstract review, 26 documents were selected that met the initial criteria: they were published between 2019 and 2021; their main topic was cost, market, knowledge, or other barriers to innovation; and they did not necessarily adopt the Oslo Manual's approach. Figure 1 summarizes the methodology used to identify relevant publications.

Figure 1. Methodology used to identify relevant articles

Phase 1. Initial search

- Literature search in Scopus
- Categories: Business, economics
- Subcategories: All subcategories
- **Keywords:** Barriers; innovation; research; development; obstacles
- Years: 2016-2022
- Article types: Open access

634 documents

Phase 2. Limited search

- Literature search in Scopus
- Categories: Business, economics
- Subcategories: All subcategories
- **keywords:** Barriers; innovarion; research; development; obstacles
- Years: 2019-2022
- Article types: Open access

370 documents

Phase 3. Relevance

- Abstract review
- Barriers to innovation found in different organizational contexts: Relevant
- No barriers to innovation found: Not relevant

36 documents

Source: own work.

RESULTS

Upon reviewing the selected documents, it was found that 10 articles focus on knowledge barriers, 12 address market barriers, and 14 discuss cost barriers, as shown in Table 5.

Table 5. Incidence of barriers

Barriers	Incidence
Knowledge	10
Market	12
Cost	14

Source: author's analysis based on Scopus.

The authors found that the documents reviewed agree with the Oslo Manual—even if they do not necessarily follow the same typology—in that there are three main groups of barriers to innovation: cost, knowledge, and market factors. In addition, the findings of this review were grouped into four categories for comparison: economic approach (developed vs. developing economies); size of the firm (small and medium-sized vs. large firms); business sector (commercial, industrial, or services); and type of effect of the barrier to innovation addressed in the literature. These relationships and findings are summarized in Table 6.

Table 6. Categorization of the literature review

Table 6. Categorization of the literature review				
Developed economies				
Document	Country	Barriers	Effect	
Roberts et al. (2021)	United Kingdom	Knowledge Market	Aversion to innovation and new technology	
Amini Sedeh et al. (2022)	USA	Knowledge	Cultural stigma against participating in innovative firms	
Hashimy et al. (2021)	Germany	Market	Lack of trust in successful innovation and intellectual property protection	
Fraccascia et al. (2020)	Italy	Cost	Obstacle to the transition to circular economy	
		Developing economies		
Document	Country	Barriers	Effect	
Nsanzumuhire et al. (2021)	Rwanda	Knowledge Cost	Little interaction between industry and academia	
Senyolo et al. (2021)	South Africa	Knowledge Cost	Limited technology diffusion and adoption	
Amini Sedeh et al. (2022)	USA	Knowledge	Declining economic development	
Small and medium-sized firms (SMFs)				
Document Country		Barriers	Effect	
Sulikashvili et al. (2021)	Russia	Knowledge Cost	Low level of entrepreneurship	

Corazza et al. (2022)	Italy	Knowledge	Obstacle to the transition to social responsibility			
Khan (2021)	India	Cost	Obstacle to innovation			
Large firms						
Document	Country	Barriers	Effect			
Maliqueo Pérez et al. (2021)	Chile	Knowledge	Obstacle to digital transformation			
Pugalia and Cetindamar (2022)	Austria	Knowledge	Difficulty for migrants to start a business			
Vargas, Lloria et al. (2022)	Spain	Market	Lack of trust in industrial property			
		Industrial firms				
Document	Country	Barriers	Effect			
Calza et al. (2021)	USA	Cost	Obstacle to innovation due to difficult plant configuration			
Björner Brauer and Khan (2021)	Sweden	Cost	Significantly reduced chances of successful innovation / Obstacle to the transition to alternative technologies			
		Service firms				
Document	Country	Barriers	Effect			
Tijan et al. (2021)	Croatia	Market	Inefficient processes			
Greene and van Riel (2021)	Zambia	Knowledge	Inadequate service provision			
Braido et al. (2021)	Brazil	Market	Obstacle to the entry of new competitors into the market			
Commercial firms						
Document	Country	Barriers	Effect			
Magistretti et al. (2021)	USA	Market	Limited ability to innovate			
Chen et al. (2021)	Austria	Market	Limited competition			
Source: author's analysis						

Source: author's analysis.

Common problems were identified regarding cost barriers, such as little interest in funding innovation projects. On the one hand, the education sector in some developing economies proposes innovative tools and projects that can solve problems in the industrial sector; however, the industry remains distant and refuses to fund them (Nsanzumuhire et al., 2021). On the other hand, smart agricultural technologies can potentially reduce environmental impacts. For their part, public-private partnerships can help the agricultural sector develop these types of innovative tools, processes, and supplies. However, this progress is hampered by the lack of information and support (Senyolo et al., 2021).

Industrial firms also encounter difficulties in obtaining funding. An example is the pharmaceutical sector, which must constantly introduce innovations in its processes and products. Despite the progress made, it is still a challenge for these firms to raise the necessary funds because adapting facilities, hiring personnel, and carrying out tests are some of the most resource-consuming processes (Fraccascia et al., 2020; Calza et al., 2021). Something similar occurs in the transport industry, where the transition to sustainable energy sources is held back by the high investment required for the service, maintenance, and implementation of the new processes (Björner Brauer & Khan, 2021).

The lack of resources is an even bigger problem in small firms committed to innovation, where the impossibility of allocating internal resources to knowledge management, technology, business strategies, and a healthy work environment hinders innovation (Khan, 2021). Similarly, the absence of initial capital to fund improvement processes or developments aimed at innovation causes fear, especially among small entrepreneurs who invest all their capital in a project. In addition, governments have no support for small firms that want to innovate (Sulikashvili et al., 2021).

Concerning knowledge barriers, an aversion to innovation and new technologies was observed in developed economies. Particularly, manufacturing industries that want to transition to sustainable management practices find it complex because it requires readjusting all the processes and, in general, the organizational culture (Roberts et al., 2021). Moreover, the lack of business training and the low efficiency in accessing and transferring knowledge are significant barriers to innovation. Furthermore, some basic processes within firms are still far from making use of innovative technology (Maliqueo Pérez et al., 2021), as someone with the knowledge and tools required is more likely to start their own innovative business (Amini Sedeh et al., 2022).

Similarly, small firms face knowledge barriers when they want to orient their processes toward sustainability but lack the skills and knowledge to do it and receive little orientation (Corazza et al., 2022). These barriers also affect migrants who want to start their businesses, given that this population often does not have the knowledge, let alone the resources, to do so (Pugalia & Cetindamar, 2022). All this translates into an inability to provide efficient and even sustainable services (Viholainen et al., 2021; Greene & van Riel, 2021).

Lastly, market barriers were identified in developed economies with a lack of trust in successful innovation and intellectual property protection (Vargas, Lloria et al., 2022). The market does not always guarantee the adequate protection of ideas because procedures are lengthy and cannot prevent the idea from being copied (Hashimy et al., 2021).

Another barrier related to the market was found in commercial and manufacturing firms, in which regulations limit innovation in communication with customers. A concrete example is the prohibition of testing products that have not yet been approved in the pharmaceutical industry. In these cases, the timely participation of users is crucial for developing and introducing different innovations (Magistretti et al., 2021). It should also be noted that the market is constantly changing, and if firms do not seek to differentiate themselves or evolve, they may not be able to succeed. The challenge lies in continuously engaging the customer and achieving customer

loyalty (Chen et al., 2021). In addition, the number of regulations and procedural requirements for new entrepreneurs is extensive, discouraging them from starting their businesses; however, this barrier can be mitigated if governments streamline processes (Braido et al., 2021).

DISCUSSION

In this section, the results of the literature review are classified by topics: a) effects of the barriers to innovation by firm size; b) effects of the barriers to innovation in developed and developing countries; c) effects of the barriers to innovation by economic sector; and d) effects of these barriers on different types of innovations.

Effects of the barriers to innovation in small, medium-sized, and large firms

Barriers to innovation are most common among SMFs. For example, the risk of losing the invested capital increases uncertainty when it comes to betting on innovation. Moreover, the tools to foster innovation are costly. These firms also encounter knowledge obstacles, lack of skills, and limited experience, especially when the business starts operating (Sulikashvili et al., 2021). SMFs always face challenges when transitioning to social responsibility and sustainability; however, partnerships can be extremely helpful in overcoming these types of barriers. Furthermore, SMFs report that they are poorly trained to develop products and processes aimed at sustainability (Corazza et al., 2022). A common knowledge barrier among large firms is related to their organizational culture and way of working as a team. In these types of firms, human resources usually have a hierarchical structure with very operational positions that do not adopt innovation strategies (Maliqueo Pérez et al., 2021). These aspects must be addressed to improve management practices and foster innovation processes (Khan, 2021).

Regarding the challenges entrepreneurs face in bringing innovations to the market, the case of immigrant women in the technology industry is particularly noteworthy. They must overcome the lack of business education and skill training, language differences, little guidance to help them dispel the fear of entrepreneurship and the limited media coverage showcasing women in technology (De Vita et al., 2014). They also encounter social barriers such as gender discrimination, male-dominated cultures, and limitations to independence and mobility. However, some strategies were identified in the literature review to reduce barriers to innovation among women entrepreneurs: gaining expertise and knowledge on the business and industry, adopting masculine traits, and developing critical entrepreneurial characteristics (Pugalia & Cetindamar, 2022).

Research and development (R&D) barriers can be divided into two main groups: cost barriers and knowledge barriers. On the one hand, cost barriers are related to the high cost of research, development, and exploitation projects for innovation; however, studies highlight that if the innovation is successful, it will produce internal resources that will lower the barrier.

On the other hand, knowledge barriers are mainly associated with qualified personnel to teach, study, explore, and exploit the firm's innovation processes (Vargas, Lloria et al., 2022).

Effects of the barriers to innovation in developed and developing economies

In developing countries, different barriers prevent the adoption of new technologies and the development and implementation of patents (Cuellar et al., 2022; Méndez-Morales et al., 2022). Studies explain that, at the corporate level, several key organizational technology adoption models include knowledge obstacles, such as risk aversion, which is a critical factor for innovation acceptance. This factor, combined with skepticism towards new technology, can make an innovation a success or a failure (Roberts et al., 2021). Among other knowledge barriers, teaching methods are vital in making individuals feel engaged and comfortable with their learning. These individuals will ultimately shape the industry in the future (Nsanzumuhire et al., 2021).

The lack of human and financial resources is one of the challenges farmers face in adopting climate-smart agricultural technologies to reduce the impact of climate change in the region (Trujillo-Díaz et al., 2021). Public-private partnerships should consider supporting farmers with caution, considering the regulations, which do not offer conducive scenarios to introduce royalty-free seeds to small farmers. The results of the studies suggest that small farmers should develop their expertise and skills to do business and that the private sector should provide them with technical support (Senyolo et al., 2021).

Innovative entrepreneurship (IE) is one of the main drivers of economic development, especially in less developed economies. This includes businesses that offer new products or services and develop new methods to offer existing products or services (Morales-Rubiano et al., 2019). The knowledge barriers identified in this category include the lack of business education, inefficiencies in accessing and transferring knowledge, shortage of skilled labor, and legal obstacles. In addition, the relationship between IE and perceived entrepreneurial opportunity (PEO) becomes stronger when infrastructure, transport, and communications (customer responsiveness mechanisms) are underdeveloped. Therefore, it was found that entrepreneurial motivation is a great solution to bridge the legal and financial gaps in developing economies (Amini Sedeh et al., 2022).

Developed economies have technologies able to reduce knowledge, financial, and trust barriers. One of these technologies is blockchain, which ensures reliability and optimizes costs and processes (Hashimy et al., 2021). Another example is industrial symbiosis (IS), a key factor in transitioning from a linear to a circular economy. However, barriers such as the cost of plant and equipment were also identified, exacerbated by the lack of cooperation among industries and the supply-demand fluctuations (Fraccascia et al., 2020).

Effects of the barriers to innovation in industrial, commercial, and service firms

Industrial firms may be the most complex environment to introduce innovations. Internally, it is necessary to adapt facilities, acquire new technologies, and train personnel, which entails high financial risks for investors (Calza et al., 2021). Externally, governmental and cooperative support is required for innovations to have a better chance of success (Björner Brauer & Khan, 2021).

For their part, service firms also require governments to adopt new legislations that support innovation and allow them to improve their service provision. In addition, knowledge barriers, such as the lack of global studies on relevant topics, delay the adoption of technologies and stifle innovation. Moreover, the lack of information leads to skepticism about the new ways of storing and ordering data series or customer information (Tijan et al., 2021). To overcome resistance and skepticism, marketing education should be provided to stimulate the understanding of the benefits and motivation towards service innovation (Greene & van Riel, 2021).

In regulated markets and commercial firms, one of the main barriers is regulation, which limits the innovation capacity of businesses. To overcome this obstacle, the literature suggests involving partners from the early stages of the innovation process (Magistretti et al., 2021). Furthermore, diversifying the product portfolio may enhance firms' performance to a certain degree, although design iteration is necessary throughout the lifecycle. Frequent design iterations can overcome the barriers that innovative firms face when implementing diverse experiences in product development (Chen et al., 2021).

Service firms also encounter market entry barriers. Traditional firms have the trust of customers, which makes it very difficult for new competitors to penetrate the market. In addition, adopting new technologies increases uncertainty among customers, who perceive them as a threat to the security of their operations (Braido et al., 2021).

Effects of the barriers on different types of innovations

Different types of innovation have been described in the literature. For example, according to the Oslo Manual, there are product, process, or market innovations. However, a significant part of the documents reviewed focuses on two types of innovation that are not considered in the manual: green and social innovations.

Green innovations suggest increasingly more profitable use of alternative technologies running on sustainable fuels, as they aim at reducing pollution (Björner Brauer & Khan, 2021). However, technological and infrastructure barriers remain in this type of innovation. For instance, more accurate and proper supporting technology is needed for implementing new fuel advances -besides facility adaptations. There are also cost barriers to invest in new infrastructure or in the adaptation of existing infrastructure. Additionally, governments are required to foster and commit to the internalization of environmental and social externalities (Fraccascia et al., 2020).

Furthermore, when there is still no cutting-edge technology to support the system where such innovations are to take place, costs for importing or adapting technology are higher (Bastas & Liyanage, 2021). For their part, knowledge barriers are also quite present; the staff's experience and skills in how new processes work are very poor or nonexistent (Viholainen et al., 2021). Luckily, combined efforts between purchasing and operations management research fields could contribute to reducing cost barriers. Regarding governments, they can create subsidies for firms or apply firm-binding regulations (Fraccascia et al., 2020). Finally, barriers can be broken down by creating continuous knowledge, assessing innovations, and favoring knowledge interaction (Gardeazabal et al., 2021).

New circular businesses are also faced with different challenges. Firms need resources, policies, and regulations that promote new technologies to adopt circular models. However, the most critical obstacle is financial because most customers focus only on the market price rather than the process involved. Firms require investment to carry out improvements; consequently, they have to increase final prices, which poses a risk for investors (Wrålsen et al., 2021). For their part, the automotive sector also wants to move into a circular economy model with electric cars and lithium batteries. However, there are shortcomings and gaps in the environmental legislation and the imposition of fines and restrictions for noncompliance with recycling, considering that a second life of these batteries delays closed-loop recycling (Albertsen et al., 2021).

While no general barriers were identified for reusing reclaimed water, there are limitations on producing drinking water from nonconventional water resources. There is also a need for measures that support integrated resource management and ensure adequate quality and monitoring standards for small-scale collection and treatment systems. Regarding cost barriers, water rate structures are typically designed for urban areas; therefore, smaller service authorities are forced to find *ad hoc* solutions for local service providers. A possible solution is the implementation of close water-related loops under an innovation agreement prepared to support European governments (Cipolletta et al., 2021).

As for technological innovations with societal implications, blockchain technology has been proposed as a solution to knowledge, market, cost, and other barriers to innovation. This technology also seeks to boost efficiency, lower costs, and ensure immutability and transparency in the exchange of information while solving problems related to lack of trust, financing, raw materials, domestic and international market limitations, and intellectual property rights (Hashimy et al., 2021). At the same time, it supports the implementation of the electronic government, overcoming obstacles such as lack of information and specialists, the need for training on the use of specific tools, and poor support from management (Saleh et al., 2021).

CONCLUSIONS

Firms around the world are striving to innovate. However, these efforts are frustrated by barriers to innovation traditionally categorized into three main groups: cost, knowledge, and market factors. In addition, this study demonstrated that other types of constraints affect innovation,

such as those related to government decisions and public policies. It was also possible to establish that barriers to innovation in the literature are mainly classified according to the original typology proposed in the Oslo Manual.

It was also found that small firms usually have more difficulties overcoming barriers to innovation because they have fewer mechanisms to deal with them. Likewise, firms in developing countries are exposed to a more significant number of barriers, especially related to costs and government regulations.

Firms in all economic sectors face barriers to innovation; however, they are more challenging to overcome in specific sectors. Finally, it is worth highlighting that cost barriers seem to have a stronger effect than other barriers. In fact, some firms do not even start their innovation projects due to lack of funds.

For future lines of research, it would be useful to understand how other types of barriers lead to reductions in firms' productivity, that is, whether each of those barriers separately has adverse effects on firms and which of those effects is stronger. To this end, case studies or innovation surveys based on the Frascati and Oslo manuals can be employed. It is also essential to understand what government policies lead to a decline in the barriers perception of innovative firms and whether specific policies implemented in some countries constitute success stories that can be applied in new contexts. On this last point, further research could focus on understanding how tax incentives reduce barriers to innovation, given that, in cases such as Colombia, such incentives seem to generate additional cash flows that can be used to fund new innovation projects (Méndez-Morales & Muñoz, 2019).

CONFLICTS OF INTEREST

The authors declare that they have no financial, professional, or personal conflicts of interest that may inappropriately influence the results achieved or the interpretations proposed.

AUTHORSHIP CONTRIBUTION

Ángela Viviana Ordoñez-Gutiérrez developed the search strings for the literature review, cleaned the data, and read the documents. She also wrote the original and corrected versions of the article. Alberto Méndez-Morales was involved in the administrative and financial management of the project. He also supervised the literature search and review and assisted in the original and final drafting of the document. Milton M. Herrera was involved in the administrative and financial management of the project. He also assisted in the critical revision of the original and final versions of the article.

ACKNOWLEDGMENTS

The authors would like to thank Universidad Militar Nueva Granada for its financial support through the project INV-ECO-3457 Obstáculos empresariales para la innovación en Colombia. Una mirada desde el proceso and the scientific initiation project PIC-ECO-3613 Barreras a la innovación empresarial. Una revisión de la literatura.

REFERENCES

- Abazi-Alili, H., Ramadani, V., & Gërguri-Rashiti, S. (2016). Innovation and Firm-Performance Correlations: The Case of Central and South Eastern Europe Countries. In J. Ateljević, & J. Trivić (Eds.), *Economic Development and Entrepreneurship in Transition Economies: Issues, Obstacles and Perspectives* (pp. 147-168). Springer International Publishing. https://doi.org/10.1007/978-3-319-28856-7 9
- Abubakar, A. M., Elrehail, H., Alatailat, M. A., & Elçi, A. (2019). Knowledge management, decision-making style and organizational performance. *Journal of Innovation & Knowledge*, 4(2), 104-114. https://doi.org/10.1016/j.jik.2017.07.003
- Albertsen, L., Richter, J. L., Peck, P., Dalhammar, C., & Plepys, A. (2021). Circular business models for electric vehicle lithium-ion batteries: An analysis of current practices of vehicle manufacturers and policies in the EU. *Resources, Conservation and Recycling,* 172, 105658. https://doi.org/10.1016/J.RESCONREC.2021.105658
- Amini Sedeh, A., Pezeshkan, A., & Caiazza, R. (2022). Innovative entrepreneurship in emerging and developing economies: the effects of entrepreneurial competencies and institutional voids. *Journal of Technology Transfer*, 47(4), 1198-1223. https://doi.org/10.1007/s10961-021-09874-1
- Anzola Morales, C. C., Vargas Pachón, P. S., & Morales, A. M. (2019). Transición entre sistemas financieros bancarios y bursátiles. Una aproximación mediante modelo de Swithing Markov. *Económicas CUC*, 40(1), 123-144. https://doi.org/10.17981/econcuc.40.1.2019.08
- Arundel, A. (1997). Enterprise strategies and barriers to innovation. In *Innovation Measurement and Policies* (pp. 101-108). European Commission.
- Baldwin, J., & Lin, Z. (2002). Impediments to advanced technology adoption for Canadian manufacturers. *Research Policy*, 31(1), 1-18. https://doi.org/10.1016/S0048-7333(01)00110-X

- Bastas, A., & Liyanage, K. (2021). Assessing the Enablers and Barriers to Quality and Supply Chain Management Based Approach to Sustainable Operations in the Manufacturing Context. *Advances in Transdisciplinary Engineering*, 15, 329-337. https://doi.org/10.3233/ATDE210057
- Björner Brauer, H., & Khan, J. (2021). Diffusion of biogas for freight transport in Sweden: A user perspective. *Journal of Cleaner Production*, 312, 127738. https://doi.org/10.1016/J.JCLEPRO.2021.127738
- Blanchard, P., Huiban, J.-P., Musolesi, A., & Sevestre, P. (2013). Where there is a will, there is a way? Assessing the impact of obstacles to innovation. *Industrial and Corporate Change*, 22(3), 679-710. https://doi.org/10.1093/ICC/DTS027
- Braido, G., Klein, A., & Papaleo, G. (2021). Facilitators and Barriers faced by Mobile Payment Fintechs in the Brazilian Context. *BBR. Brazilian Business Review*, 18(1), 22–44. https://doi.org/10.15728/BBR.2021.18.1.2
- Calza, F., Ferretti, M., Panetti, E., & Parmentola, A. (2021). Moving drug discoveries beyond the valley of death: the role of innovation ecosystems. *European Journal of Innovation Management*, 24(4), 1184-1209. https://doi.org/10.1108/EJIM-11-2019-0342
- Cardozo-Torres, V., Méndez-Morales, A., & Herrera, M. M. (2021). La inversión en marcas y su relación con los resultados empresariales. *Suma de Negocios*, 12(27), 161-171. https://doi.org/10.14349/sumneg/2021.V12.N27.A07
- Chen, L., Wang, M., Cui, L., & Li, S. (2021). Experience base, strategy-by-doing and new product performance. *Strategic Management Journal*, 42(7), 1379-1398. https://doi.org/10.1002/SMJ.3262
- Cipolletta, G., Ozbayram, E. G., Eusebi, A. L., Akyol, Ç., Malamis, S., Mino, E., & Fatone, F. (2021). Policy and legislative barriers to close water-related loops in innovative small water and wastewater systems in Europe: A critical analysis. *Journal of Cleaner Production*, 288, 125604. https://doi.org/10.1016/J.JCLEPRO.2020.125604
- Corazza, L., Cisi, M., & Falavigna, G. (2022). The enabling role of formalized corporate networks to drive small and medium-sized enterprises toward sustainability. *Business Strategy and the Environment*, 31(1), 545-558. https://doi.org/10.1002/BSE.2909
- Cuellar, S., Méndez-Morales, A., & Herrera, M. M. (2022). Location Matters: a Novel Methodology for Patent's National Phase Process. *Journal of the Knowledge Economy*, 13(3), 2138-2163. https://doi.org/10.1007/s13132-021-00803-z

- D'Este, P., lammarino, S., Savona, M., & von Tunzelmann, N. (2012). What hampers innovation? Revealed barriers versus deterring barriers. Research Policy, 41(2), 482-488. https://doi.org/10.1016/J.RESPOL.2011.09.008
- De Vita, L., Mari, M., & Poggesi, S. (2014). Women entrepreneurs in and from developing countries: Evidences from the literature. European Management Journal, 32(3), 451-460. https://doi.org/10.1016/j.emj.2013.07.009
- Fraccascia, L., Yazdanpanah, V., van Capelleveen, G., & Yazan, D. M. (2020). Energybased industrial symbiosis: a literature review for circular energy transition. Environment, Development and Sustainability, 23(4), 4791-4825. https://doi.org/10.1007/S10668-020-00840-9
- Galia, F., & Legros, D. (2004). Complementarities between obstacles to innovation: Evidence from France. Research Policy, 33(8), 1185-1199. https://doi.org/10.1016/j.respol.2004.06.004
- Gardeazabal, A., Lunt, T., Jahn, M. M., Verhulst, N., Hellin, J., & Govaerts, B. (2021). Knowledge management for innovation in agri-food systems: a conceptual framework. Knowledge Management Research & Practice, 21(2), 303-315. https://doi.org/10.1080/14778238.2021.1884010
- Greene, M., & van Riel, A. C. R. (2021). Learning from the resourceness blind spot for service innovation at the base of the pyramid. Journal of Services Marketing, 35(7), 933-946. https://doi.org/10.1108/JSM-06-2020-0254
- Hashimy, L., Treiblmaier, H., & Jain, G. (2021). Distributed ledger technology as a catalyst for open innovation adoption among small and medium-sized enterprises. The Journal of High Technology Management Research, 32(1), 100405. https://doi.org/10.1016/J.HITECH.2021.100405
- Herrera, M. M., & Trujillo-Díaz, J. (2022). Towards a strategic innovation framework to support supply chain performance. International Journal of Productivity and Performance Management, 71(5), 1872-1894. https://doi.org/10.1108/IJPPM-03-2020-0131
- lammarino, S., Sanna-Randaccio, F., & Savona, M. (2009). The perception of obstacles to innovation. Foreign multinationals and domestic firms in Italy. Revue d'économie Industrielle, 125, 75-104. https://doi.org/10.4000/rei.3953
- Khan, S. (2021). Exploring the firm's influential determinants pertinent to workplace innovation. Problems and Perspectives in Management, 191), 272-280. https://doi.org/10.21511/ppm.19(1).2021.23

- Kihombo, S., Ahmed, Z., Chen, S., Adebayo, T. S., & Kirikkaleli, D. (2021). Linking financial development, economic growth, and ecological footprint: what is the role of technological innovation? Environmental Science and Pollution Research, 28(43), 61235-61245. https://doi.org/10.1007/s11356-021-14993-1
- Madrid-Guijarro, A., Garcia, D., & Van Auken, H. (2009). Barriers to Innovation among Spanish Manufacturing SMEs. Journal of Small Business Management, 47(4), 465-488. https://doi.org/10.1111/j.1540-627X.2009.00279.x
- Magistretti, S., Allo, L., Verganti, R., Dell'Era, C., & Reutter, F. (2021). The microfoundations of design sprint: how Johnson & Johnson cultivates innovation in a highly regulated market. Journal of Knowledge Management, 25(11), 88-104. https://doi.org/10.1108/JKM-09-2020-0687
- Maliqueo Pérez, C., González Candia, J., Mardones Espinosa, R., & Ardiles Briones, M. (2021). Gestión de personas y las barreras para innovar en la transformación digital. Revista Venezolana de Gerencia, 26(94), 510-532. https://doi.org/10.52080/rvgluzv26n94.4
- Méndez-Morales, A. (2013). Barreras financieras de las empresas innovadoras españolas. 26. https://silo.tips/download/barreras-UAM-Accenture Working Papers, financieras-de-las-empresas-innovadoras-espaolas
- Méndez-Morales, A. (2019). Show me the Money: Pecking Order and Funding Sources for Innovative Firms in Colombia. Cuadernos de Administracion, 32(59). https://doi.org/10.11144/laveriana.cao32-59.stmpo
- Méndez-Morales, A., Cuellar, S., Herrera, M. M., & Mejía, J. (2022). A novel quality index for Latin-American inventions. World Patent Information, 71, 102154. https://doi.org/10.1016/j.wpi.2022.102154
- Méndez-Morales, A., & Yanes-Guerra, C. (2018). Financial Systems and Private Innovation Activity. A Research for OECD Countries. RAIS Conference Proceedings - The 11th International RAIS Conference on Social Sciences, Washington, Estados Unidos. https://doi.org/10.2139/ssrn.3303298
- Méndez-Morales, E. A., & Muñoz, D. (2019). Input, Output, and Behavioral Additionality of Innovation Subsidies. Journal of Technology Management and Innovation, 14(4), 158-172. https://doi.org/10.4067/S0718-27242019000400158
- Mohnen, P., & Rosa, J. M. (2002). Barriers to Innovation in Service Industries in Canada. In M. P. Feldman, & N. Massard (Eds.), Institutions and Systems in the Geography of Innovation (pp. 231-250). Springer. https://doi.org/10.1007/978-1-4615-0845-8 11

- Morales-Rubiano, M. E., Duque-Orozco, Y. V., & Ortiz-Riaga, C. (2019). Modelo metodológico para el fortalecimiento de capacidades dinámicas de innovación en mipymes. Revista Escuela de Administración de Negocios, (86), 13-33. https://doi.org/10.21158/01208160.n86.2019.2286
- Nsanzumuhire, S. U., Groot, W., Cabus, S. J., & Bizimana, B. (2021). Understanding the extent and nature of academia-industry interactions in Rwanda. *Technological Forecasting and Social Change*, 170, 120913. https://doi.org/10.1016/j.techfore.2021.120913
- Ocampo-Wilches, A. C., Naranjo-Valencia, J. C., & Calderon-Hernandez, G. (2020). How the perception of obstacles to innovation affects innovation results: Evidence in a developing country. *International Journal of Business Innovation and Research*, 22(2), 281-307. https://doi.org/10.1504/IJBIR.2020.107839
- Organisation for Economic Cooperation and Development, & Eurostat. (2018). Oslo Manual 2018. Guidelines for Collecting, Reporting and Using Data on Innovation (4.ª Ed.). https://www.oecd-ilibrary.org/docserver/9789264304604-en.pdf?expires=1654548985&id=id&accname=guest&checksum=F629707A48C096560ACB4DF462D68134
- Pellegrino, G. (2018). Barriers to innovation in young and mature firms. *Journal of Evolutionary Economics*, 28(1), 181-206. https://doi.org/10.1007/s00191-017-0538-0
- Pugalia, S., & Cetindamar, D. (2022). Insights on the glass ceiling for immigrant women entrepreneurs in the technology sector. *International Journal of Gender and Entrepreneurship*, 14(1), 44-68. https://doi.org/10.1108/IJGE-10-2020-0169
- Roberts, R., Flin, R., Millar, D., & Corradi, L. (2021). Psychological factors influencing technology adoption: A case study from the oil and gas industry. *Technovation*, 102, 102219. https://doi.org/10.1016/j.technovation.2020.102219
- Saleh, S., Nakshabandi, O. A., Zeebaree, M., Ismael, G. Y., & Aqel, M. (2021). Organizational barriers which are facing electronic government implementation: The electronic government implementation framework. *Estudios de Economia Aplicada*, 39(7). https://doi.org/10.25115/eea.v39i7.5231
- Segarra-Blasco, A., Garcia-Quevedo, J., & Teruel-Carrizosa, M. (2008). Barriers to innovation and public policy in Catalonia. *International Entrepreneurship and Management Journal*, 4(4), 431-451. https://doi.org/10.1007/s11365-008-0086-z
- Senyolo, M. P., Long, T. B., & Omta, O. (2021). Enhancing the adoption of climate-smart technologies using publicprivate partnerships: lessons from the WEMA case in South Africa. *International Food and Agribusiness Management Review*, 24(5), 755-776. https://doi.org/10.22434/IFAMR2019.0197

- Silva, M. J., Leitao, J., & Raposo, M. (2008). Barriers to innovation faced by manufacturing firms in Portugal: how to overcome it for fostering business excellence? *International* Journal of Business Excellence, 1(1-2), 92-105. https://doi.org/10.1504/IJBEX.2008.017568
- Spanjol, J., Rosa, A., Schirrmeister, E., Dahl, P., Domnik, D., Lindner, M., de la Cruz, M., & Kuhlmann, J.-F. (2023). The potential of futures literacy for impact-oriented business schools. Futures, 146, 103084. https://doi.org/10.1016/j.futures.2022.103084
- Sulikashvili, N., Kizaba, G., & Assaidi, A. (2021). Motivations and barriers of entrepreneurs in moscow and the Moscow region. Business: Theory and Practice, 22(2), 256-266. https://doi.org/10.3846/BTP.2021.13112
- Tijan, E., Jović, M., Aksentijević, S., & Pucihar, A. (2021). Digital transformation in the maritime transport sector. Technological Forecasting and Social Change, 170, 120879. https://doi.org/10.1016/J.TECHFORE.2021.120879
- Torres de Oliveira, R., Gentile-Lüdecke, S., & Figueira, S. (2021). Barriers to innovation and innovation performance: the mediating role of external knowledge search in emerging economies. Small Business Economics, 58(4), 1953-1974. https://doi.org/10.1007/S11187-021-00491-8
- Tourigny, D., & Le, C. D. (2004). Impediments to innovation faced by Canadian manufacturing firms. Economics of Innovation and New Technology, 13(3), 217-250. https://doi.org/10.1080/10438590410001628387
- Trujillo-Díaz, J., Díaz-Piraquive, F. N., Herrera, M. M., & Gómez Acero, J. (2021). Identification of pig farm practices in the central Andean region of Colombia. Ciencia y Tecnología Agropecuaria, 22(2), e1535. https://doi.org/10.21930/RCTA.VOL22 NUM2 ART:1535
- Vargas, F., Guillard, C., Salazar, M., & Crespi, G. A. (2022). Harmonized Latin American Innovation Surveys Database (LAIS): firm-level microdata for the study of innovation. Inter-American Development Bank, 20, 1-78. https://doi.org/10.18235/0004057
- Vargas, N., Lloria, M. B., Salazar, A., & Vergara, L. (2022). Innovative outcome through exploration and exploitation – Enablers, barriers and industrial property. European Journal of Management and Business Economics, 31(1), 40-56. https://doi.org/10.1108/EJMBE-11-2019-0213
- Viholainen, N., Kylkilahti, E., Autio, M., Pöyhönen, J., & Toppinen, A. (2021). Bringing ecosystem thinking to sustainability-driven wooden construction business. Journal of Cleaner Production, 292, 126029. https://doi.org/10.1016/j.jclepro.2021.126029

22

trilogía Oenti Tembigi Scietal

Wrålsen, B., Prieto-Sandoval, V., Mejia-Villa, A., O'Born, R., Hellström, M., & Faessler, B. (2021). Circular business models for lithium-ion batteries - Stakeholders, barriers, and drivers. *Journal of Cleaner Production*, 317, 128393. https://doi.org/10.1016/j.jclepro.2021.128393